



FSH Working Group, LLC

Business form:	An Illinois limited liability corporation,
Registration No.:	0054799-9
Date of registration:	April 30, 2001
Agent for service:	Robert B. Scherer
Counsel and registering agent:	Arthur E. Pape, Esquire
Principals:	Perry Hamilton, President; Robert B. Scherer, Executive Vice President, Chief Financial Officer and Treasurer; Patrick Vaden, Executive Vice President and Chief Technology Officer; John Tagge, Executive Vice President and Secretary.
Business purpose:	The purpose of the LLC is to build FSH under contract with FSH and to permit FeeSimpleHosting, Inc. to be bestowed on the title industry with as clean and uncomplicated finances and minute book as possible. The LLC will book as conditional obligations sums spent by and sums conditionally owed to the Founders and others who participate in the work of the LLC and present them to FeeSimpleHosting, Inc. for payment under their contract.
Biographies of the principals:	See following pages.



PERRY HAMILTON

Born, Cleveland, OH, 1927

BA, Case Western Reserve University, 1950

JD, Cleveland Marshall Law School, Cleveland State University, 1953

Executive Development Program, University of Michigan Graduate School of Business, 1972

From	To	Company	City	Department	Title, Position
1950	1952	Land Title Guarantee & Trust Co.	Cleveland, Home Office	Title Plant	Locator
1952	1952			Title Plant	Legal Description Writer
1953	1953			Turnpike Dept	Description Writer
1953	1953			Turnpike Dept	Service Manager
1953	1954			Business Extension	Marketing Representative
1954	1957			Customer Service	Customer Service Representative
1957	1960			Customer Service	Assistant Secretary and Manager
1960	1962			Escrow Department & Trust Department	Assistant Trust Officer, Escrow Officer, and Assistant Manager
1962	1964			Escrow Department & Trust Department	Vice President and Trust Officer, Manager, Escrow & Trust Departments
1964	1972			Corporate, Escrow Department & Trust Department	Vice President, Secretary, and Trust Officer, Escrow Oversight, all branches and agencies.
1968	1972			Agency Operations	Add'l duties: Management Oversight, Agency Operations
1972	1974			Corporate	Executive Vice President
1974	1976			Corporate	Chairman and President
1974	1981	Chicago Title Insurance Company	Cleveland, Ohio Division Office	Management	Vice President and Division Manager
1979	1980		Cleveland	Corporate	Add'l duties: Chairman, Automation Research Team
1980	1982		Home Office, Chicago	Title Systems Improvement	Vice President and Manager
1982	1983		Home Office, Chicago	Corporate	Vice President, Director of Corporate Marketing
1983	1986	Condell & Company	Chicago	Consulting	Managing Partner
1986	1994		Hilton Head Island, SC	Consulting	Managing Partner
1994	2001	Condell & Company, Inc.	Hilton Head Island, SC	Consulting, Publications, and Events	President and CEO

Associate Member: Ohio Land Title Association; President, 1973; Honorary Life Member, 2001
 Associate Member: American Land Title Association, Pennsylvania Land Title Association, Florida Land Title Association, Palmetto Land Title Association.



ROBERT B. SCHERER

Education

MBA (1972), UNIVERSITY OF CHICAGO. Concentration in General Business Management.
BBA (1967), NORTHWESTERN UNIVERSITY, with honors. Concentration in Accounting. Financial Executives Institute award (academic excellence in finance). Elected to Delta Mu Delta (business honors society).

Employment

October, 1994 to Present: President, The Rockridge Group, Ltd.
January, 1962 to October, 1994: Chicago Title and Trust Company:
October, 1993 - October, 1994: Senior Vice President - Strategy and Development
May, 1985 - October, 1993: Senior Vice President and Chief Financial Officer
May, 1983 - May, 1985: Vice President, Treasurer and Controller
June, 1981 - May, 1983: Vice President and Treasurer
June, 1980 - June, 1981: Vice President and Controller
January, 1962 - June, 1980: Various positions in accounting, finance and information systems management

Academic Affiliation

1981 - 1982: Instructor, Graduate School of Business,
Aurora (Illinois) College

Experience

As the senior financial executive for the nation's largest title insurance organization, Mr. Scherer has extensive experience in the financial management and financial analysis of title insurance operations. He currently provides financial performance consulting to several title insurance underwriting companies, participates in several title-industry-wide committees and activities and assists various industry organizations with rate filings and expert testimony regarding rates.

Title Insurance Industry Activities

Director, Title Reinsurance Company (and former Chairman)
Former Chairman, American Land Title Association Accounting Committee (1987 - 1990)
Former Chairman and Treasurer, ALTA Group Insurance Trust (1986 - 1991)

Robert B. Scherer (continued)



Other Activities

Trustee, Alleghany Funds

Professional Organization

Financial Executives Institute

Professional Summary

Robert B. Scherer

Consultancy

Provided analysis, advice and counsel to several title insurers during 1999 and 2000 regarding earnings credits litigation in California

During 1999, provided expert testimony on behalf of Title Underwriters of Texas, Inc. for the 1998 Texas Title Insurance Rate Hearing

Provided data analysis and support for testimony of others regarding the 1999 New Mexico Title Insurance Rate Hearing

Participated as an instructor in the March, 1999, New Mexico Land Title Association seminar regarding the preparation and use of Title Insurance experience reports

Provided expert testimony on behalf of the Florida Land Title Association with respect to the March, 1999 Florida Title Insurance Rule Development Workshop

Reviewed and analyzed, for the Texas Land Title Association, the compilations and summary reports issued in 1998 by the Texas Department of Insurance regarding the 1997 Experience Reports submitted by underwriters and agents

Provided detailed analysis and critique of the Report to the State of Florida Department of Insurance regarding Title Insurance Rates to the Government Affairs Committee of the Florida Land Title Association at its May, 1998 meeting

Provided expert testimony on behalf of the Florida Land Title Association with respect to the February, 1997 Florida Title Insurance Rule Development Workshop

During 1997, provided expert testimony on behalf of Title Underwriters of Texas, Inc. for the 1996 Texas Title Insurance Rate Hearing

During 1996, provided expert testimony on behalf of Title Underwriters of Texas, Inc. for the 1994 Texas Title Insurance Rate Hearing

Advised, analyzed data and provided exhibits to the Title Insurance Rate Service Association (New York) for its successful November, 1995, rate filing

Robert B. Scherer (Continued)

Served as technical advisor to the National Association of Insurance Commissioners in the drafting of two model acts for the title industry and significant changes in the statutory financial statements;



played a significant role in the industry effort regarding financial issues in the model acts and financial statement proposals and played a large role in gaining industry consensus on an overall approach and on numerous individual issues

Participated in numerous presentations before state insurance departments

Participated in successful title industry efforts regarding reserve deductibility for the Federal Tax Act of 1986

Company Management

Elected President and CEO of a regional title insurance underwriter during the transition period pending closing of its sale to a national underwriter

Financial Management

Established sound financial structure for large title insurance organizations with emphasis on reducing cyclical impact on earnings in down markets

Established and implemented internal controls in decentralized operations which carry high exposure while maintaining efficient, service-oriented focus

Standardized and implemented automation of decentralized accounting and financial reporting system

Developed and implemented a sophisticated process for loss reserving for title insurance companies; created first large-loss reserve methodology in the industry

Financial Analysis

Analyzed, negotiated (as part of a team), and oversaw due diligence for two major title company acquisitions; managed the integration of back-office operations of same

Developed analytical approaches to better understand business and competitor activity

Information Technology Management

Oversaw development and implementation of decentralized title office production and settlement services system

Oversaw development and implementation of a large scale title plant system

Oversaw development and implementation of decentralized branch office accounting system for title offices

Managed financial systems subsidiary company responsible for development, maintenance and operation of numerous corporate financial systems, including general ledger and management accounting, payroll, investment accounting and trust accounting.



PATRICK L. VADEN

Born Monterey, Tennessee 1953

BBA, Middle Tennessee State University, 1974

From	To	Company	City	Department	Title, Position
1972	1974	Cumberland Title Co. (Multi-State Title Agency)	Nashville, TN Home Office	Closing	Escrow officer
1975	1976	Cumberland Title		Administration	Executive Vice President
1977	Present	Cumberland Title		Administration	President/CEO
1974	Present	First Data Systems, Inc. (Software Developer/VAR)	Nashville, TN	Administration	President/CEO

Member: American Land Title Association, TN Land Title

Member: RESPRO



JOHN W. TAGGE

Born, Milwaukee, Wisconsin, 1933

BA, Valparaiso University, 1955

JD, Valparaiso University, 1957

Executive Development Program, University of Indiana Graduate School of Business, 1970

From	To	Company	City	Department	Title, Position
1957	1959	U.S. Army	Ft Benning, GA & Wurzburg, Germany	123 rd Signal Battalion, 3 rd Infantry Division	Specialist4 rank, Battalion Courts Clerk
1959	1963	Associates Investment Co	South Bend, IN; Miami, FL; Jackson, MS; Dallas, TX	Commercial Financing Division	Credit & Collection Manager
1963	1964	Chicago Title Insurance Co.	Chicago, IL	Cook Cty Operations	Unit M Title Officer & Manager
1964	1965		Indianapolis, IN	Marion County Operations	Chief Title Officer & Examiner
1965	1969			Marion Cty Ops	Asst Vice President & Manager
1969	1977			Indiana Division	Resident Vice President & Manager, States of Indiana & Kentucky
1977	1978	Employee Transfer Corp. & Other Companies	Chicago, IL	Chicago Title Subsidiary Companies	President, Chairman & CEO (ETC: Purchased, Managed & Sold Homes of Relocated Employees Nationally; Hall & McChesney, Syracuse, NY, Title Plant Systems & Services; Business Record Storage Companies, Chicago, IL & Milwaukee, WI.)
1978	1982	Chicago Title Insurance Co.	Los Angeles, CA	Pacific Southwest Division	Vice President, Southern California Branch Operations & Western Region Agency Operations Manager
1982	1988		Seattle, WA	Pacific Northwest Division	Vice President, States of Washington, Oregon, Alaska, Idaho, Montana
1988	1991	American Title Insurance Co. of Miami	Miami, FL	Executive	Chairman, President & CEO, American Title, Meridian Title & Subsidiary Companies
1991	1992	World Capital Corporation	Bellevue, WA	Legal Counsel, R.E. Sales & Business Broker	Vice President & Counsel; Commercial Real Estate Agent and Corporate Entity Sales
1992	2001	Charter Title Corporation & Charter Title Insurance Corp.	Mill Creek, WA	Corporate	President, Vice President; Agency Title Operations, Washington; Underwriter, Washington State
2001			Bellevue, WA		Private Investor & Consultant

Past President, Indiana Land Title Association; Past President, Washington Land Title Association

Admitted to Bar, Illinois & Indiana

Committee Service: American Land Title Association, California Land Title Association, many trade & civic groups.