

# Statistics and Finance: Performance

Projected ten year statistical and financial performance.

	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Industry participation	0%	80%	88%	93%	93%	93%	93%	93%	93%	93%	93%
Total policies stored	-	12,310,464	19,592,664	28,452,869	37,420,077	46,884,593	56,793,718	66,981,265	77,437,176	88,109,528	98,998,316
% of Prior 10 Yrs in Pool	0%	8%	13%	20%	28%	36%	45%	54%	63%	70%	76%
Attempts as % of industry	0%	30%	48%	64%	75%	84%	85%	86%	86%	86%	86%
Found as % of industry	0%	3.04%	7.30%	14.03%	21.95%	30.53%	38.57%	46.36%	53.98%	60.06%	65.30%
Found	-	303,514	744,497	1,459,368	2,329,668	3,304,810	4,257,966	5,220,522	6,200,907	7,036,747	7,804,415
Gross Revenues	-	7,739,597	18,903,756	36,882,217	58,574,501	82,620,243	106,449,141	130,513,062	155,022,683	175,918,669	195,110,374
Fees to Underwriters	-	-	-	4,234,821	13,418,886	28,090,883	36,192,708	44,374,441	52,707,712	59,812,347	66,337,527
Fees to Issuing Offices	-	2,655,744	6,473,889	12,603,635	19,968,580	28,090,883	36,192,708	44,374,441	52,707,712	59,812,347	66,337,527
Net FSH Revenue	-	5,083,853	12,429,867	20,043,760	25,187,036	26,438,478	34,063,725	41,764,180	49,607,259	56,293,974	62,435,320
Operating net	(1,138,276)	740,589	7,873,207	15,263,124	20,446,205	20,844,168	28,337,267	35,903,816	43,611,188	50,160,351	56,162,254
Cumulative Operating net	(1,138,276)	(397,687)	7,475,520	22,738,644	43,184,848	64,029,016	92,366,283	128,270,099	171,881,287	222,041,638	278,203,892
Dividends Paid	-	-	1,000,000	3,000,000	-	11,068,253	15,047,089	19,064,926	23,157,541	28,114,877	31,478,944
Cumulative Dividends	-	-	1,000,000	4,000,000	4,000,000	15,068,253	30,115,342	49,180,268	72,337,809	100,452,686	131,931,629
Year End Cash on Hand	4,353,079	4,419,338	7,874,395	13,643,086	1,890,958	3,120,764	4,792,663	6,910,988	9,484,048	10,963,779	12,620,565

Note: This table is an attempt to estimate and forecast future performance and is necessarily speculative, forward-looking, and subject to variables over which the company will have no control. FeeSimpleHosting makes no representations of any kind regarding its accuracy.



## Statistics and Finance: Estimates and Assumptions

The table on the previous page is compiled from the FSH Financial Model, a comprehensive statistical and financial forecast of FSH performance.

Although the Model is based primarily on firm or forecastable data, several important elements are the result of estimates or assumptions. As such they are subject to error or misapprehension which could have a significant effect on financial performance. In some cases the Model factors two or more assumptions in a single equation, multiplying the likelihood of a large variance. In every case the major impact of a variance falls in the company's early years.

The principal estimates driving performance are:

- Ten million title policies are issued in the U.S. each year
- A property is likely to have had a policy issued on it at some time within the last ten years.
- Year Zero (the period from funding to the commencement of operations) will be approximately nine months.

The principal assumptions driving financial performance relate to

- The number of back policies (policies issued in the ten years prior to FSH startup) that title insurers will elect to load into the Prior Policy Center; and
- The frequency with which issuing offices will elect to search for a policy in FSH.